

# Villa L'Auberge

A Newsletter for Villa L'Auberge Homeowners and Guests



## IT'S TIME For The Annual Owner Meeting

The annual meeting of the members of the Villa L'Auberge Del Mar Owners Association, Inc. will be held on:

**March 12th, 2011**

Owner Registration begins at 10am

**Owner Meeting begins at 11am  
at Grand Pacific Palisades  
Resort & Hotel, in Ballroom "B"**

*(Vote tabulation begins at 9am  
in Ballroom "A")*



5805 Armada Dr., Carlsbad, CA.  
760-827-3200

You are urged to fill in, date, sign and return the enclosed proxy card whether or not you plan to attend the meeting. Such action will not affect your right to vote in person should you decide to attend.

*(Continued on page 3)*

## We Appreciate You...

You asked for it and we listened. Back by popular demand... Grand Pacific Resort Management's Owner Appreciation Program!

Last year we launched Owner Appreciation Week across all Grand Pacific managed resorts. The feedback we received from you was tremendous, and the program was overwhelmingly successful.

So this year, we will continue the tradition of Owner Appreciation Week where we will make available to you key items at our **bulk wholesale pricing**, with **no profit/no markup**, as another benefit of your timeshare ownership! After all, as your management company, we continually negotiate great prices and find the best products for the 1,000+ condos we manage on your behalf. Retail stores mark up most of these items 50-100%! Why not pass on the savings to all of you for your homes!

### Owner Appreciation Week...

For the **week before and the week after your resort's Annual Meeting**, you can purchase at **zero mark-up** some of the same high-quality items you find in your vacation ownership unit.

Last year everyone was thrilled with the mattresses we made available. Some of your fellow homeowners are already enjoying a peaceful night's sleep on the **Evergreen by Sleep Therapy mattress**. This is the same fantastic mattress we use in all our newest GPR condos and would cost you hundreds of dollars more at your local department or furniture store!

*(Continued on page 2)*



## Important Newsletter Update!

As your management company, Grand Pacific Resort Management (GPRM) constantly evaluates cost vs. benefit of offerings and deliverables for our homeowners. To that end, we took a close look at our Resort Newsletters, and focused on the value proposition of a quarterly newsletter vs. a bi-annual newsletter, with email updates as needed. We also conducted a survey of our owners regarding the newsletters, frequency, and benefits.

We came up with a new Newsletter program that incorporates your ideas, and which is in sync with our Going Green initiative, reduces costs, and continues to provide

*(Continued on page 2)*



## What is the Bonus Time Network?

ResorTime.com, the leading provider of nightly timeshare rentals, developed the Bonus Time Network to provide timeshare owners with exclusive Bonus Time rates worldwide.

## What is the Bonus Time Network Reservation Center?

The Exclusive location for Timeshare Owners to book Bonus Time at any affiliated resort in the network

### 2 WAYS TO BOOK BONUS TIME

- 1) Online at [ResorTime.com/GPR](http://ResorTime.com/GPR)\*
- 2) By phone at **800.846.5557**

### Find out more:

See the Bonus Time Network brochure in your newsletter today!

\*You must be logged in to access Bonus Time rates. ResorTime.com's Bonus Time Network is an extension of our partners' existing Bonus Time programs.



The Point at Poipu - Kauai, HI



## Looking to trade your week within the Grand Pacific Resorts family?

To learn more:

Click: [gpxvacations.com](http://gpxvacations.com)

Call: 877.254.4866

Email: [gpx@gpresorts.com](mailto:gpx@gpresorts.com)

# We Appreciate You... (Continued from page 1)

Another popular item was the cuddle blanket and we'll offer those again for just \$19. And to complete your luxurious rest at home, we will offer you our plush robe for **only \$35!** These retail for around \$100, we promise you'll love them!

We will be sending you more info about our new Owner Appreciation Program and how it can save you money around the time of our Annual Owners' Meeting, which takes place on March 12th, 2011. You will be able to order by phone, FAX or in person at the Annual Meeting. And all items purchased through the Owner Appreciation Program will be shipped directly to you **at cost.**

Grand Pacific Resorts values the trust you place with us to ensure the quality of your family's vacation experience. Our entire team works hard to serve you. Now we look forward to helping you save your hard-earned dollars by passing on our bulk purchasing to you, as another benefit of your GPR ownership, and our way of saying "Thank You"!

**David Brown, Co-President**



# Important Newsletter Update! (Continued from page 1)

important and timely information to you about your resort ownership:

- Beginning in 2011 you will receive two full resort newsletters per year, via either U.S. Mail or email (your choice), plus updates via email as needed. If you haven't already provided us with your email address, please do so! You may opt-in to receive the electronic version of your newsletter by visiting your Resort website at [www.villalauberge.com](http://www.villalauberge.com) and click on the Newsletter Sign up area.

- Our Resort budget will benefit from lower printing and postage costs.

- For quick and timely information, we encourage you to visit your Resort website [www.villalauberge.com](http://www.villalauberge.com) or contact your Owner Services Team at 888-477-6967.

We welcome the opportunity to keep you fully informed about your resort ownership, while at the same time saving money and protecting the environment.



# IT'S TIME For The Annual Owner Meeting

(Continued from page 1)

**If a quorum of the membership is not present at the meeting, either in person or by proxy, the Association may be required to adjourn and reschedule the meeting at an additional expense to the Association, which is paid from your assessments. Therefore, you are urged to complete, sign and return the proxy card immediately.**

By signing and returning the proxy card, you, as an Owner and member of Villa L'Auberge Del Mar Owners Association, Inc., appoint President Beth Doehler as Proxyholder unless an alternate Proxyholder is named. (Note that the Proxyholder must be in attendance at the Annual Meeting.) With full power of substitution, she will vote and otherwise represent you at the annual meeting on **March 12, 2011**, and at any reconvening thereof. She will vote your membership as fully as you would if you were personally present, upon such business as may properly come before the meeting.

You may revoke this proxy in writing at any time and it will not be used if you attend the meeting and vote in person. The proxy will be voted as you indicate and, if no indication has been made, it will be voted as the Proxyholder deems advisable on the matters set forth above.



**You will find statements from the various candidates on the enclosed insert.**

*Note: Checking the blank marked "withhold" will ensure that your proxy will not be voted, but will still count toward the quorum requirement.*

**We look forward to seeing you... Remember, RSVP with Owner Services today by calling 888-477-6967.**

**Robert Collins, General Manager**

## Friendly Tool Man

During your stay, you may have speculated who the man is you see walking around during check-in and check-out with a tool belt and paint brush. Well, wonder no more; Ron White is our friendly tool man.

In particular, on Sundays when he has access to all 12 units, Ron will complete routine maintenance projects such as replacing light bulbs, fixing appliances, etc. However, Ron's passion is painting which is why the interior and exterior walls always look so clean and fresh and explains why you will see him in paint stained pants. We thank Ron for the dedication and hard work he puts into our resort.



## Make the Most Of Your Ownership

Come and learn how to make the most of your ownership at your home resort.

### RCI Weeks 101 Class Schedule

*Brought to you by Owner Services & RCI*

February 12th, March 19th

April 9th, May 14th, June 18th

No Classes in July

*All classes are on a Saturday and start at 10am.*

These complimentary classes fill up quickly and reservations are required. Please call Owner Services at 888-477-6967 to reserve your attendance and verify date, place and times.

**GRAND PACIFIC RESORTS**

*Referrals are the best compliment you can give!*

**As a Thank You for Referring Your Friends & Family**

**\$50 HOA Credit - When your eligible referral attends a presentation.**

**\$300 Additional HOA Credit - When your eligible referral becomes an owner**

Visit or Call  
[www.grandpacificresorts.com/owners/referral.aspx](http://www.grandpacificresorts.com/owners/referral.aspx)  
**800-933-1310**  
for complete details.

Referral Rewards Rules Apply

Grand Pacific Carlsbad, L.P. - Timeshare Developer  
5900 Pasteur Court, Suite 200, Carlsbad, CA 92008

# Calendar of Events

*\*Event dates and times are subject to change.*

## Old Town Saturday Market Every Saturday

Shop at this artisan market in Old Town San Diego. Local artist and merchants offer an array of interesting art, gifts, clothing, food and more. [www.oldtownsandiegoguide.com](http://www.oldtownsandiegoguide.com)

## Southern Gray Whale Migration 2011 February thru March

Each year migrating grey whales travel south along our coastline to the waters of Baja California. Contact [www.newportwhales.com](http://www.newportwhales.com) for your next whale watching tour. \$25 - \$30

## Circus Vargas (Balboa Park) February 10th thru February 21st

Come to the circus where you'll enjoy thrilling exploits of human and animal stars rendering unparalleled artistry and comical acts. See silly clowns, trampoline acrobatics, balance acts and more. \$40 - \$45 [www.circusvargas.org](http://www.circusvargas.org)

## Carlsbad Flower Fields March thru May

Every year from early March to early May, the Flower Fields at Carlsbad Ranch blossom into a spectacular sea of brightly colored ranunculus flowers. Visitors can view and tour the fields in Carlsbad. \$5 - \$10 [www.theflowerfields.com](http://www.theflowerfields.com)

## San Diego Padres Baseball Games March thru September

Hop on the coaster and head to Petco Park. Watch the Padres all season long at wonderful Petco Park in downtown San Diego. \$5 - \$50 [www.padres.com](http://www.padres.com)

## 31st Annual St. Patrick's Day Parade March 12th

Wear something green in the spirit of Irish fun when you and your leprechauns come to watch this parade. Find a place along the street to enjoy the sights and sounds of bagpipe music, Irish dancers, floats and more. [www.stpatsparade.org](http://www.stpatsparade.org)

## Have You Moved Recently?

**Don't forget to notify us with your new address and contact information!  
Just call Owner Services at 888-477-6967 or log on to  
[www.grandpacificresorts.com/owners/address.aspx](http://www.grandpacificresorts.com/owners/address.aspx)**

To ensure that you receive your property tax bills on time, please call your local tax assessor's office directly to update any change in your mailing address.



**Villa L'Auberge**  
1540 Camino Del Mar  
Del Mar, CA 92014  
**858-259-1515**

**Owner Services**  
5900 Pasteur Ct., Ste. 200  
Carlsbad, CA 92008  
**888-477-6967**

*\*International Owners 760-827-4100*

**Grand Pacific Resort Management**  
5900 Pasteur Ct., Ste. 200  
Carlsbad, CA 92008  
**760-431-8500**

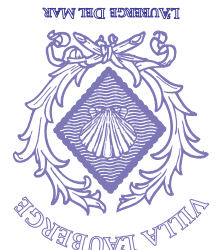
**Owner Rewards Department**  
**800-753-5557**

**Assessment, Billing & Collection**  
**800-234-6222**

**ResorTime.com – Your Bonus Time  
Network Reservation Center**  
**800-846-5557**

Visit your Vacation Timeshare online at  
**[www.villalauberger.com](http://www.villalauberger.com)**

Grand Pacific Resort Services, L.P.  
5900 Pasteur Court, Ste. 200  
Carlsbad, CA 92008



RETURN SERVICE REQUESTED

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RESORTED  
U.S. POSTAGE PAID  
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Permit No. 379



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# Villa L'Auberge Board of Directors' Meeting Minutes

**Tuesday, December 7, 2010**

## **I. CALL TO ORDER/ROLL CALL**

President Beth Doehler called the meeting to order 5:32pm. Board members in attendance were Randy Russell, Paul Justen, Scott Weisenberger, Beth Doehler and Debbie Drastrup. Representing Management were Mary Dieckmann, Director of Owner Loyalty; Robert Collins, Resort Manager; Leon Martin, Coronado Beach Resort Manager and Harvey Riddle, Regional Facilities Manager. Owner Ann Duncan was also present. Hayley Hughes took the minutes.

## **II. APPROVAL OF MINUTES OF PREVIOUS MEETING**

On motion of Randy Russell, seconded by Paul Justen, the minutes of the September 7, 2010, Board of Directors' Meeting were unanimously approved.

On motion of Beth Doehler, seconded by Debbie Drastrup, the agenda was taken out of order.

## **V. NEW BUSINESS**

### **B. Appointment of Nominating/Election Committee**

The Board discussed appointment of the Nominating/Election Committee. On motion of Beth Doehler, seconded by Debbie Drastrup, Beth Doehler was unanimously appointed Chair of the Committee. Further, Drs. Ann Duncan and Nancy Sprotte were unanimously appointed to serve on the Committee.

### **C. Approval of Election Procedures**

On motion of Scott Weisenberger, seconded by Randy Russell, the 2011 Election Rules were unanimously approved as amended.

### **A. Reserve Approval**

Harvey Riddle, Regional Facilities Manager, presented an overview of the water damage in unit 601 and the costs associated with the repairs. The Board discussed the preventative maintenance procedures. Management will provide additional training on leak detection and inspect under the buildings on a quarterly basis.

On motion of Randy Russell, seconded by Beth Doehler, the Board unanimously approved the reserve expenditures not to exceed \$31,000 for water

damage repairs. Further, Management will research the feasibility of an insurance reimbursement with funds to be deposited into reserves.

The Board reviewed and discussed in detail the patio furniture design and agreed to defer the discussion until the next Board Meeting. Management was directed to negotiate a price freeze with the vendor until the March meeting.

## **D. Board Packet Distribution/Contacts**

The Contact list for the Board was reviewed and updated.

## **III. MANAGEMENT REPORTS**

On motion of Beth Doehler, seconded by Scott Weisenberger, the Management Report was accepted as presented.

## **IV. OLD BUSINESS**

### **A. Action Items**

All action items from the previous meeting were completed.

## **VI. OTHER BUSINESS**

### **A. Owner Forum/Correspondence**

There was no Owner forum or correspondence.

### **B. Confirmation of Meeting Dates**

Tuesday, March 8, 2011 at 5:30, Grand Pacific Plaza

Saturday, March 12, 2011 at 11am, Annual Owners Meeting, Grand Pacific Palisades

Saturday, March 12, 2011, Organizational Meeting (immediately following the Annual Meeting)

Tuesday, May 3, 2011, at 5:30, Grand Pacific Plaza, Budget Meeting

Tuesday, June 7, 2011 at 5:30, Grand Pacific Plaza

Tuesday, September 6, 2011 at 5:30, Grand Pacific Plaza

Tuesday, December 6, 2011 at 5:30, Grand Pacific Plaza

### **C. Executive Session**

There was no Executive Session

## **VII. ADJOURNMENT**

On motion of Scott Weisenberger, seconded by Debbie Drastrup, the meeting was adjourned at 6:26pm.



# Board of Directors 2011 STATEMENT OF CANDIDATES

## **Debbie Drastrup** *(Incumbent)*

**EDUCATION** – Utah State University

**QUALIFYING EXPERIENCE** – It has been a great experience serving on your board for the past four years. There have been some wonderful improvements made during that time. I am sure those of you that routinely check in for your week or weeks have enjoyed these changes and upgrades. I have a 21-year history with this resort and have had the pleasure of working with most of you during those years. I am very protective of Villa L'Auberge and will continue to be your voice in the future. I thank you for your support.

**OBJECTIVES** – Over the past four years as a member of your Board, I have worked well with my fellow Board Members to accomplish our goals and as a result, we have been able to work within our budget to accomplish the improvement that have been needed and desired. I will continue to work to maintain a first class resort that we as owners expect and deserve.

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## **Randy Russell** *(Incumbent)*

*Corona, CA*

**EDUCATION** – Bachelor's Degree from Duquesne University, majoring in business administration and accounting.

Since I entered the timeshare industry 26 years ago, I went on to earn my Professional Community Association Manager and Registered Resort Professional designations, signifying my commitment to continued education and staying abreast of changing trends within the industry.

**QUALIFYING EXPERIENCE** – I am running for re-election to the Board of Directors of our association. When I first ran for this position, I stated that Villa L'Auberge is a fantastic project and that Owners deserved a Board of Directors that is professional, civil and – most important – watching out for the owner's best interests. During the past four years, this Board of Directors continues to exceed expectations, using cooperation and teamwork as its hallmark to improve our wonderful resort.

**OBJECTIVES** – My philosophy is quite simple: An owner's positive vacation experience is paramount, and a timeshare owners association must do everything possible to protect and enhance its assets in what has become a very competitive marketplace.

I will continue to focus on fiscal responsibility and will dedicate whatever time is necessary to review any and all proposed changes and improvements to make sure they are in order, completed in a timely basis and within budget.

I will carefully and objectively listen to the ideas and concerns brought forth by fellow board members as well as the individual owners. I will work with them in a collaborative effort to reach a consensus and strive toward achieving our goals.

With your trust and vote, I stand ready to serve our association for another two years. I offer a background in fiscal operations and extensive management experience involving vacation properties. I firmly believe that the primary focus of the board should be to continue controlling costs, while ensuring our owners and guest vacation expectations are exceeded.



# Give Us the Green Light!

How about an extra week of vacation? Your email address enters you in a drawing for a free exchange week. The winner will be provided with an extra week for exchange and we'll pay the exchange fee!

Email communication with our Owners not only helps reduce costs, it will also support our "Going Green" initiative. Your email address allows Villa L'Auberge to keep you in touch with all the exciting news and events happening here at the resort! In order to provide you with the latest information, as well as expand our "Going Green" efforts, please provide us with your email address below.

Winners will be announced at the Annual Owners Meeting on March 12, 2011.

**Send us your email address and you'll be entered to win an extra week of vacation!**

(PLEASE FOLD)

## 2011 PROXY

The undersigned acknowledges receipt of the notice and proposed agenda for the annual meeting of the Villa L'Auberge Homeowners Association to be held on March 12, 2011, and appoints the President of the Corporation, Beth Doehler, as Proxyholder with full power of substitution, unless an Alternate Proxyholder is named. This proxy will be voted as indicated. Where no indication is made, or if you fail to cast all the votes to which you are entitled, the Proxyholder will cast all unused votes as seen fit on any business which may properly come before the meeting or any reconvening thereof.

**Alternate Proxyholder:** \_\_\_\_\_  
(Must be present at Annual Meeting)

**Yes, I WILL BE ATTENDING THE ANNUAL MEETING**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Unit #/Week: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

**CANDIDATES:** Two (2) candidates will be elected. As an Owner, you may cast a total of two (2) votes for each interval you own. For example, if you own three (3) weeks, you would cast six (6) votes. You may cast all your votes for one candidate or divide them among as many as you wish. Please print clearly. Unreadable names will not be counted. Do not cast fractional votes. Fill in the **NUMBER of votes** you want that candidate to receive.

\_\_\_ Debbie Drastrup (*Incumbent*)

\_\_\_ Randy Russell (*Incumbent*)

\_\_\_ Withhold

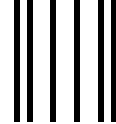
\_\_\_ Write-In \_\_\_\_\_

**WE NEED YOUR VOTE!** This is a postage-paid proxy card. Just fold the card in half, tape, and drop it in the mail once you have completely filled it in. This proxy must be received no later than: **March 11, 2011 at noon.**

# 2011 PROXY



Name: \_\_\_\_\_ # of Intervals Owned: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_



NO POSTAGE  
 NECESSARY  
 IF MAILED  
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 UNITED STATES

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 FIRST-CLASS MAIL      PERMIT NO. 642      CARLSBAD, CA

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VILLA L'AUBERGE HOMEOWNERS ASSOCIATION  
 C/O GRAND PACIFIC RESORT MANAGEMENT  
 PO BOX 4403  
 CARLSBAD CA 92018-9986





## What is the Bonus Time Network?

ResorTime.com, the leading provider of nightly timeshare rentals, developed the Bonus Time Network to provide timeshare owners with exclusive Bonus Time rates worldwide. With over 1 million room nights available at any given time, Bonus Time can be booked 24/7 through the Bonus Time Network Reservation Center at [www.ResorTime.com](http://www.ResorTime.com).



BOOK YOUR VACATION ONLINE 24/7

### What's in it for me?

- » 100 + resorts \$99 or less
- » Over 1 million room nights available at any given time
- » Insider deals all year long

### How would I use It?

- » Extend exchange vacations by adding extra nights
- » Business travel
- » Family reunions
- » Last-minute getaways
- » Plenty of room! Love your family? Just don't want them to stay with you!
- » Road trips

### Log in to the GPR Bonus Time Network Reservation Center

1. Visit [www.ResorTime.com/GPR](http://www.ResorTime.com/GPR).
2. "Log In" by clicking Member Login.
3. You're all set. Start planning your next vacation!

### Don't have an account? Sign up!

1. Visit [www.ResorTime.com/GPR](http://www.ResorTime.com/GPR).
2. "Sign Up" by clicking Join Now.
3. Complete the sign-up form.
4. You're all set. Start planning your next vacation!

## 2 WAYS TO BOOK

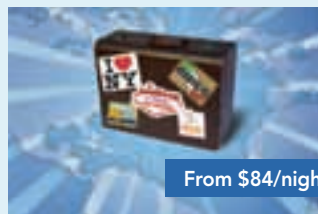
- Book Bonus Time Nightly Rentals**
1. Online: [www.ResorTime.com/GPR](http://www.ResorTime.com/GPR)
  2. Call: 877.867.6506

## GPR Bonus Time Network Reservation Center Deals

Log in or sign up to book your next getaway!

To search deals visit: [www.ResorTime.com/GPR](http://www.ResorTime.com/GPR)

### Hot Deals



From \$84/night

Check out our latest Hot Deals and save money on your next trip.

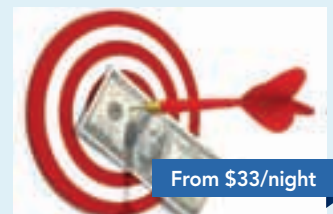
### Last-Minute Deals



From \$70/night

Looking to get away this week? Check out our Last-Minute Deals.

### \$99 or Less Deals



From \$33/night

Over 100 resorts with nightly rates less than \$99.

### What is Grand Pacific Exchange (GPX)?

GPX is Grand Pacific Resorts' Internal Exchange Program, providing timeshare exchanges exclusively to their owners. The perfect complement to your primary exchange service, GPX offers resorts and destinations Grand Pacific Resorts owners truly desire.

New for 2011: An interactive exchange website will allow you to create a personal username and password to search and confirm exchanges online! No more calls necessary. Book your dream exchange vacation any time, day or night.



BOOK YOUR VACATION ONLINE 24/7

### What's in it for me? Benefits and Services

- » \*NO-RISK deposit week(s) up to two (2) years in advance.
- » FREE- no annual membership fees.
- » Confirm exchanges online up to one (1) year in advance.
- » \$169 domestic/ \$189 international exchange fees.
- » Gift week(s) to friends or family with NO guest certificate fees.

\*NO RISK deposit guarantees that if you don't find the exchange you want with us, we will transfer your GPX deposit into your RCI account. Small fee applicable.

### How do I get started?

1. Log onto [www.gpxvacations.com](http://www.gpxvacations.com).
2. Click "Login/ Register" and create a username and password.
3. Search domestic and international locations from Hawaii to Australia.
4. Confirm your dream vacation exchange ONLINE!

### BRAND NEW! Log in to the GPX Exchange System

1. Visit [www.GPXVacations.com](http://www.GPXVacations.com).
2. Log In by clicking "Login/Register."
3. You're all set. Start planning your next exchange!

### Don't have an account? Register

1. Visit [www.GPXVacations.com](http://www.GPXVacations.com).
2. Log In by clicking "Login/Register."
3. Complete the registration form.
4. You're all set. Start planning your next exchange!

### 2 Ways to Exchange:

Exchange & Deposit:

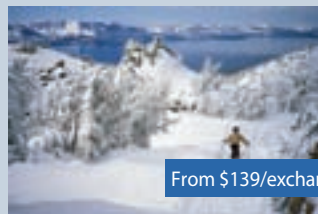
1. Online: [www.GPXVacations.com-24/7](http://www.GPXVacations.com-24/7)
2. Call: 866.325.6295, Mon.-Sat.

### GPX Exchange Center Deals

Log in or sign up  
to book your next  
getaway!

To search deals visit: [www.GPXVacations.com/deals](http://www.GPXVacations.com/deals)

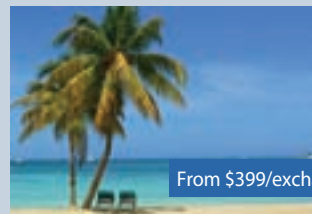
#### Monthly Promos



From \$139/exchange

Check out our latest monthly promotion and save money on your next exchange fee.

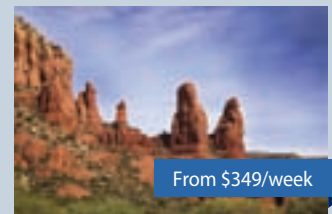
#### Exchange Packages



From \$399/exchange

Add on nights, tickets, or breakfast to your exchange.

#### Bonus Weeks



From \$349/week

Discounted bonus weeks from \$349. No deposit required.