



Villa L'Auberge

A NEWSLETTER FOR VILLA L'AUBERGE HOMEOWNERS AND GUESTS

SPRING 2011

Your Reserve Funds At Work

Several projects were completed by the end of 2010 to improve your resort and vacation experience. It is our intent to ensure that Villa L'Auberge ranks among the top resorts.

New property signs were installed on all unit doors and parking trellises. All first-floor unit bedrooms received ceiling fans with an attached lamp that lights. In addition, the remaining six second-floor bedrooms will receive new ceiling fans.

In a continued effort to promote green practices that lessen our impact on the environment and reduce monthly gas bills, 60-minute timers were installed on the fireplaces in all 12 units. Another conservation initiative completed was the addition of solar lamps leading down to the barbecue area. River rock and mulch were added around



the grounds to enhance the landscape.

There are also many exciting projects planned for 2011. The exterior of the buildings will be

a major focus. The intent is to improve the landscaping and create a bright and pleasing exterior atmosphere. Additional ferns, ficus plants, camellia bushes, and daylilies were planted, and flagstone steps replaced the grass along the north side of the East Building. All exterior metal and wood surfaces will be repainted.

The resort has a comprehensive reserve study that is continually monitored and updated. The reserve study helps management determine the use life of the resort's assets and what and when replacement is needed. This is an important and necessary tool for ensuring that the resort maintains the look and feel that you as Owners have come to expect.



Weeks Available To You, Family or Friends!

The Homeowners Association has a limited number of foreclosure weeks available for purchase. These weeks are extremely well priced and are offered with several valuable incentives that add tremendous value to the purchase. If you have ever thought of adding to your vacation portfolio, this is your opportunity! The inventory is available to you, your family or friends, however the initial request to purchase should come from you. We'll take it from there.

As an owner, you will be receiving a call inviting you to take advantage of this rare opportunity. If you are interested, do not wait to receive your courtesies call! **You can call today at 800-285-3515.**



GRAND PACIFIC RESORTS
Time Away...Time Together...



SPECIAL OFFER

RCI MEMBERSHIP CONVENIENCE & SAVINGS

CURRENTLY AN RCI MEMBER?

GPR Owners receive a special offer of 1-year membership for \$79. GPR will automatically renew your RCI membership annually, saving you both time and money.

NO LONGER A MEMBER?

With your payment your membership will be automatically reinstated.

VALUES OF AN RCI MEMBERSHIP

4,500 RESORTS

Exchange at 4,500 resorts in approximately 100 countries.

NO MORE PHONE CALLS

Exchange your assigned vacation time online at your convenience.

ONGOING SEARCH

If your ideal vacation isn't available, we'll notify you when it is!

BETTER ONLINE SEARCHING

Google maps, more photos & videos and streamlined navigation

1-YEAR RCI WEEKS MEMBERSHIP

SPECIAL OFFER **ONLY \$79**

When paid with your HOA bill (optional)

For questions regarding your bill, contact

Advanced Financial Company
at 800-234-6222.

For questions regarding depositing your week with RCI or home resort use week reservations, contact your

Owner Services Department
at 888-477-6967.

LEARN MORE ABOUT RCI AT:
www.RCI.com

Vacationing In Paradise

Vacation is a time to get away from traffic jams and freeways. During your stay, you can have a full day of activity without ever getting into your car. To help enhance your vacation, let's take you step-by-step through a real Del Mar experience. First, start your day enjoying the amazing ocean breeze and views from your patio. Then, take a short walk up to the Americana restaurant for a sumptuous breakfast. To walk off breakfast, try the local shopping at the Del Mar Plaza or stroll along the beautiful beach. When tired, relax with a massage at the Spa at L'Auberge Hotel. Take a leisurely stroll down to Jakes for a cocktail and happy hour appetizers. Don't miss your dinner reservations at Poseidon for a delicious seafood dinner. Finish the evening listening to music at the Bleu Bar in the L'Auberge Hotel. Villa L'Auberge is a heavenly beach resort where you can experience wonderful things that most people can only dream.

There are two important avenues where Owners can go when preparing for a stay at the resort or thinking about getting away for a few days. To enhance your vacation, be sure to view the Resort's Facebook page. You'll see photos of activities, review the calendar of events available during your stay and receive updates about resort improvements and projects. You can also look on Twitter to learn about Bonus Time availability, weather, surf reports, race schedules and more. We invite you to sign up for both Facebook and Twitter so you can follow us and maximize your vacation.



Calendar of Local Events

*Event dates and times are subject to change.

May 1, 2011 – Carlsbad Spring Village Faire

The largest one-day street fair in California featuring hundreds of exhibitors, international food and children's rides. www.carlsbad.org

May 22, 2011 – 18th Annual Sicilian Festival

The streets of San Diego's Little Italy will come alive with the music, dance, art and cuisine of Sicily in celebration of the 18th annual Sicilian Festival. www.sandiego.org

June 10 - July 4, 2011 – San Diego County Fair

The annual county fair features outlandish foods, garden shows, livestock tents and a midway complete with carnival rides and concerts held throughout the beautiful Del Mar Fairgrounds in oceanfront Del Mar. Adults are \$13; \$7 for ages 62 and older; \$7 for ages 6-12 (free Tuesdays); ages 5 and younger free. www.sdfair.com

June 18 - 19, 2011 – La Jolla Festival of the Arts

Juried art festival featuring over 190 artists displaying original work, as well as live entertainment, food court, book signings, celebrity chef demonstrations and street chalking exhibition. \$10 per person (active military free). www.lajollaartfestival.org

July 4, 2011 – 4th of July Celebration

Coronado's annual Independence Day activities include a rough-water swim at North Beach, a parade along Orange Avenue, Art-in-the-Park, a concert in Spreckels Park, and a spectacular fireworks display over Glorietta Bay. www.sandiegocoastlife.com

Tuesday, March 8, 2011

I. CALL TO ORDER/ROLL CALL

President Beth Doehler called the meeting to order 5:31pm. Board members in attendance were Paul Justen, Beth Doehler and Debbie Drastrup. Randy Russell and Scott Weisenberger were unable to attend. Representing Management were Nigel Lobo, Vice President of Resort Operations; Doreen Bechard, Regional Director; Mary Dieckmann, Director of Owner Loyalty; Robert Collins, Resort Manager and Leon Martin, Coronado Beach Resort Manager. Lois Sklar took the minutes.

II. APPROVAL OF MINUTES OF PREVIOUS MEETING

On motion of Debbie Drastrup, seconded by Paul Justen, the minutes of the December 7, 2010, Board of Directors' Meeting were unanimously approved.

On motion of Beth Doehler, seconded by Debbie Drastrup, the agenda was taken out of order.

V. NEW BUSINESS

B. Sales & Marketing Agreement

The Board reviewed the proposed Sales and Marketing Agreement with Advanced Commercial Corporation. The importance of building a viable sales program so that defaulted weeks are re-absorbed was discussed.

On motion of Beth Doehler, seconded by Paul Justen, the Sales and Marketing Agreement was unanimously approved as submitted.

D. RCI Auto Renewal

The Board reviewed a proposal to offer as a matter of convenience a RCI auto renewal option to Owners at a 10% discount on the billing statement. Owners will also have the ability to become a member if they so choose. Management will ensure that the billing statements advise that auto renewal is optional only.

On motion of Beth Doehler, seconded by Debbie Drastrup, the process for Owners that are RCI weeks members to auto renew their membership via the maintenance fee billings provided by Advance Financial Corporation (AFC) was unanimously approved.

III. MANAGEMENT REPORTS

Front Desk

The front desk received 4.8 out of 5 for check-in/checkout for the second quarter. Owners and Guests are now being asked to fill out the Will You Let Us Know cards upon departure for better feedback. Occupancy rates were as follows: January 84% and February 93%.

Maintenance and Housekeeping

Maintenance received 4.8 out of 5 and Housekeeping received 4.9 out of 5 for guest satisfaction scores for the second quarter. During the quarter, Maintenance conducted moisture checks and inspected under the buildings as well as power-washed the east-side trellis and walkways. Housekeeping deep-cleaned the ceiling fans, wood doors, behind the beds and nightstands, baseboards and kitchen cupboards.

Activities

The in-room event calendars advise of local events and attractions.

Landscaping

Flagstone steps and ferns were added to the east building near the storage area to enhance the exterior appearance of the property.

Update on "Going Green"

Sixty-minute fireplace timers were installed in all units. There is also signage to promote reusing bath linen.

B. Guest Satisfaction Scores

Combined scores exceed goals in all categories for the 2nd quarter.

C. HOA Units for Sale

Five units were approved for foreclosure in 2010/11. Two were sold prior to foreclosure and one is currently in escrow. Three weeks are available for sale: 60850A, 60109A and 60948A.

D. Reserves

Quotes are currently being received to paint the metal surfaces. The west trellis is starting to lean and management will be obtaining bids for repair, if feasible, or for replacement.

E. Financial

A net improvement to budget of \$2,670 was reported through the 2nd quarter. It was noted that there was more credit card expense than anticipated and a substantial savings in electricity.

F. Delinquency

The delinquency rate as of January 31, 2011 was 3.24%, compared to 2.99% in January last year. It is anticipated that the year-end goal of 2.5% will be achieved.

IV. OLD BUSINESS

A. Action Items

Management is conducting monthly moisture meter checks and inspecting the crawl space under each building. It has been determined that the water damage is not covered by insurance because it was not a sudden event and does not meet the deductible for mold remediation.

It was determined that the prices for the patio furniture were good only through the end of 2010. Management was directed to research other vendors as well as negotiate the terms of the 2010 bid. In addition, Management will research different furniture styles and test a new design on one patio.

The Board requested that wayside horns be an ongoing action item in light of the donation made to the City of Del Mar to help mitigate train noise in the area.

V. NEW BUSINESS

A. Reserve Approval

There was no discussion.

C. Point Affiliation

Management advised that currently, as an additional incentive, RCI points is being offered for non-performing weeks only at another resort. Management is evaluating the program and will advise the Board on its success for consideration in the future.

VI. OTHER BUSINESS

A. Owner Forum/Correspondence

There was no Owner forum or correspondence.

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Exchange Tips From Owner Services



As an Owner at Villa L'Auberge, one of your use options is to exchange your week with the exchange company of your choice such as RCI, II or GPX and access a wide variety of exciting vacation destinations!

If exchanging your week at Villa L'Auberge is part of your vacation plans, here are some quick, easy steps to get you started:

- Your ownership week at Villa L'Auberge is for a fixed week.
- This week is automatically reserved for you.
- You can bank your week 2 years to 14 days before the start date of your week.
- To receive the best value for your week you should deposit your week a minimum of 9 months before the start date.
- You can contact the exchange company of your choice to deposit your week either by phone or on line.



Don't forget that planning your vacation can be as much fun as getting there! Here are some general tips to think about:

- Focus on the vacation experience as well as the destination when exchanging. Think "what" before "where." With so many resorts in so many places and units and destinations not always available at all times, think about activities and experiences you would enjoy during your vacation.
- Take advantage of your vacation exchange representatives to assist you in finding the perfect destination.
- Advance planning pays off. Place your request as far as possible in advance of the dates you want to travel to maximize your chances of securing the vacation of your dreams.
- Be as flexible as possible when requesting travel dates and resort locations. Listing several options enhances your chance for a quick confirmation.
- Consider a trip in the off-season or visit a lesser known destination that offers a similar vacation experience.
- Remember that resorts may have more small units than large ones. If you are willing to accept a unit that accommodates the number of people traveling, regardless of the size of the unit you are relinquishing, you enhance your exchange opportunities.



For questions or help with your exchange, here is the contact information for our most popular exchange companies:

RCI: 800-743-3305 / www.rci.com
GPX: 866-325-6295 / www.gpxvacations.com
II: 800-282-8200 / www.intervalworld.com

And don't forget, if you have any questions regarding your ownership or the exchange process, your Grand Pacific Resorts Owner Services staff is always here to help at 888-477-6967.

Vacation Ownership RCI Weeks 101 Class

Brought to you by Owner Services and RCI

Come and learn how to make the most of your ownership at your home resort. These complimentary classes fill up quickly and reservations are required. Please call Owner Services at 888-477-6967 to reserve your attendance and verify date, place and times.

2011 Classes: May 14th, June 18th, No Classes in July
 All classes are on a Saturday and start at 10am.



Have You Moved Recently?

Don't forget to notify us with your new address and contact information! Call Owner Services at 888-477-6967 or log on to www.grandpacificresorts.com/owners/address.aspx

To ensure that you receive your property tax bills on time, please call your local tax assessor's office directly to update any change in your mailing address.

Referring your friends & family to us is a privilege.

We would like to honor you with Hilton HHonors® points.

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When your eligible referral becomes an Owner - 60,000 Hilton HHonors® Points

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Grand Pacific Resorts Owners are eligible to receive Hilton HHonors® Points.

Grand Pacific Carlsbad, L.P. - Timeshare Developer - 5900 Pasteur Court, Suite 200, Carlsbad, CA 92008



Try Bonus Time... For Business Travel

Congratulations Ashley Yoder, Our Business Travel Ambassador and recipient of a Free 7 Night Vacation!

For Ashley Yoder, ResorTime.com's **Bonus Time Network**® Reservation Center has expanded her benefits of timeshare ownership well beyond luxury vacations.

Using the **Bonus Time Network** Reservation Center for all her business travel, Ashley has saved thousands of dollars staying in centrally located, amenity-rich timeshare properties. Who knew that timeshare rentals would be such an ideal and convenient way to eat in, sprawl out and unwind at the end of a long business day?

Ashley has been traveling on business so much she hasn't taken a real vacation in 10 years! Find us at **facebook.com/ResorTime** to share your favorite vacation idea for Ashley. If Ashley selects your vacation idea, you too will **WIN A FREE 7 NIGHT VACATION!**

32 Business Trips in 2010 Alone!

MEMBER: Ms. Ashley Yoder
LOCATED IN: Burbank, CA
OWNS AT: Grand Pacific Palisades
LOYAL MEMBER SINCE: 2009
USES THE BONUS TIME NETWORK RESERVATION CENTER FOR: Business Travel

"I always deal directly with Ruth in the GPR Bonus Time Network Reservation Center...Whether I'm going to Vegas or Chicago, ResorTime.com is always there to book the best in business travel!"

Friend us on Facebook, and be first in line for our latest contests, promotions and giveaways. Or become one of our Bonus Time Ambassadors by sharing your travel advice and experience with others!

2 WAYS TO BOOK Nightly Bonus Time Rentals

1. Online: **www.ResorTime.com/GPR**
2. Call: **877-879-6805**

Bonus Time Network is a registered service mark of ResorTime.com L.P., a California limited liability partnership.

Banking Too Many Weeks? Try Renting!

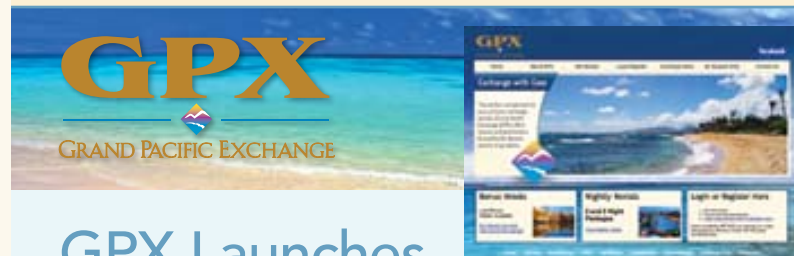
Use your existing banked weeks to find your dream vacation and consider renting your future weeks through the GPR Owner Rental Department.

Rental Program Benefits:

- No upfront fees
- Receive payment two weeks after your checkout date.
- Set it and forget it! Opt-in to have your week banked with GPX if it doesn't rent. Exchange your week later for only \$99!

Listing your week for rent is easy! Simply confirm your reservation dates and submit a rental agreement online. We'll do the rest.

Visit **www.gpresorts.com/rentmyweek** for details or call **800-831-3027** to speak to an agent today.



GPX Launches New Interactive Website

On March 2, 2011 GPX launched a brand new interactive website! EXCLUSIVE to GPR Owners, this site allows them to deposit, search and exchange 24/7, all online.

Meet Our First Owner to Exchange Using GPX's New Interactive Website!

OWNER: Gary Copeland
LOCATED IN: Tucson, AZ
OWNS AT: Mountain Retreat (2 weeks)
GPX MEMBER SINCE: March 2011
USES GPX FOR: Timeshare Exchanges

"I found the GPX website easy and painless, user friendly and very straightforward. The menu-driven search feature allowed me to narrow down my destination and travel dates. I appreciate the fact that GPX does not charge membership fees."

3 EASY STEPS To Register Your Ownership TODAY!

1. Visit **www.gpxvacations.com/login.html**
2. Complete your Free Registration
3. Receive your user name and password and start searching!

For Assistance call 866-325-6295
Hours: Mon-Fri: 8am-6pm/Sat: 8am-4pm

Villa L'Auberge Board of Directors' Meeting

(Continued from page 3)

B. Confirmation of Meeting Dates

Tuesday, May 3, 2011 – 5:30pm, Grand Pacific Plaza, Budget Meeting

Tuesday, June 7, 2011 – 5:30pm, Grand Pacific Plaza

Tuesday, September 6, 2011 – 5:30pm, Grand Pacific Plaza

Tuesday, December 6, 2011 – 5:30pm, Grand Pacific Plaza

C. Executive Session

There was no Executive Session

VII. ADJOURNMENT

On motion of Paul Justen, seconded by Debbie Drastrup, the meeting adjourned at 6:16pm.

Villa L'Auberge Annual Homeowners' Meeting

The Annual Homeowners' Meeting and Election of Board of Directors was held on Saturday, March 12, 2011. We would like to thank each and every Homeowner who either voted by proxy and/or attended the meeting in person.

The election results are as follows:

Debbie Drastrup	122 votes
Randy Russell	112 votes
Withheld	8 votes
Invalid	26 votes

The Organizational Meeting followed the Annual Homeowners' Meeting. The newly elected Board is as follows:

Beth Doehler, President
Scott Weisenburger, Vice President
Randy Russell, Treasurer
Debbie Drastrup, Director
Paul Justen, Director

Villa L'Auberge

1540 Camino Del Mar

Del Mar, CA 92014

800-284-5379

www.villaluberge.com

Facebook: Villa L'Auberge Resort

Owner Services

5900 Pasteur Ct., Ste. 200

Carlsbad, CA 92008

888-477-6967

*International Owners 760-827-4100

Grand Pacific Resort Management

5900 Pasteur Ct., Ste. 200

Carlsbad, CA 92008

760-431-8500

Assessment, Billing & Collection

800-234-6222

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